

# CORPORATE & COMMERCIAL

Celebrating Partnerships

## OVERVIEW

Innovation, flexibility, consistency and responsiveness are the foundation pillars of our corporate commercial practice. We at Khaitan Legal Associates have a highly specialized corporate and commercial team that is skilled and understands the fast-evolving business landscape and the opportunities and pitfalls that it presents.

Our corporate and commercial practice includes transactional and non-transactional advisory. The team provides hands-on and bespoke assistance to the varied corporate law requirements of clients ranging from complex cross-border or domestic transactions to day-to-day advisory.

Our team is experienced to advise across sectors such as technology, infrastructure, insurance, fintech, TMT, hospitality, healthcare, education, employment and logistics.

Our partners range from Fortune 500 bluechip companies to growing and start-up businesses, and from large multinationals to small and medium size enterprises and individual entrepreneurs.



## TESTIMONIALS

"It has a been a pleasure working with Sakate Khaitan and the KLA team on a recent transaction. The complexities of the multi-jurisdictional transaction enabled Sakate and the KLA team to demonstrate their deep and thorough legal expertise and practical international transactional experience. Unlike most lawyers, Sakate and his team always deliver their advice with good humour and a smile no matter the hour of the day."

**Hywel Phillip**  
**General Counsel, Synergy Capital**

"Khaitan Legal Associates is a highly recommended law firm in India in M&A and dispute resolution. The partners are highly experienced, dedicated and responsive. It was always a pleasure to work with this law firm."

**Dr. Eric Decker**  
**Legal Director, Bilfinger SE**

"Extremely responsive sound commercial advise. No hesitation in recommending KLA."

**Jade Moore**  
**Executive Director, Moorgate Industries,**  
**Group Ex COO, Stemcor**

# SELECT EXPERIENCE

- Advised a group company of Synergy Metals and Mining Fund for an investment of up to INR 750 crores in JSW Cement Limited. The deal was completed in record time including complex negotiation, documentation, and regulatory approvals.
- Advised Aviva International Holdings Limited in its shareholding increase to 74% in its Indian joint venture, by purchase of shares from its Indian joint venture partner, Dabur Invest Corp.
- Advised Weldon Biotech (India) Private Limited and SM Biotech in transferring their POCT business on a going concern basis to CPC Diagnostics Private Limited, including from a regulatory and tax perspective.
- Advised Think Analytics India Private Limited (Think360 AI), an AI and data science company in a majority stake sale to Computer Age Management Services Limited (CAMS).
- Advising In- Solutions Global Limited, a payment solutions provider, in the primary investment being made by J P Morgan group.
- Advised PB Fintech (PolicyBazaar) on its investment in Visit Health Private Limited which is an end-to-end telehealth and wellness platform and Visit Internet Services Private Limited which is an integrated internet-based healthcare platform.
- Acting as general counsel and undertaking due diligence, drafting and negotiating transaction documents for investments and exits for the Indian Angel Network (IAN) in various start-ups such as Beamer Food and Beverages Private Limited (Biggies Burger) and others.
- Acting as general counsel for YourNest Capital Advisors and providing advice, drafting and negotiating transaction documents for their investments and exits in deep-tech start-ups such as Subconscious Compute Private Limited, Vidhi Techinnovation Opportunities Network Private Limited, and others.
- Acted for Synergy Capital's foreign portfolio investment entity for its structured debt investment of INR 500 crores into the GMR Group.
- Advised Rattanindia Enterprises Limited on its investment in Revolt Intellicorp Private Limited, which has manufactured India's first AI-enabled motorcycle.
- Advised Clear (formerly known as ClearTax) on its acquisition of Cimplifyfive Corporate Secretarial Services Private Limited, a company engaged in providing automation solutions for corporate compliance risk management.
- Advised Stemcor in the Indian leg of the global restructuring and sale of its assets and business in India.
- Advised Providence Equity Partners in acquiring TIPS School in India as part of a larger global transaction. The team worked closely with the management and handled complex negotiation, documentation, and regulatory issues.
- Advised one of the world's largest commodities manufacturing and trading companies, ED&F Man, having a sugar refinery in India, in its dispute with an Indian joint venture partner, including the insolvency process of the joint venture.

## SELECT EXPERIENCE

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- Advised a leading Indian life insurance company in structuring its bancassurance arrangements with a private listed Indian bank. Subsequently, also advised the life insurance company on termination of the existing corporate agency relationship and with respect to remedies available to it under the transaction documents.
- Advised a leading global insurance broker in the acquisition of the business of an Indian insurance broker by its Indian subsidiary (also an insurance broker). In this connection, conducted due diligence of the Indian insurance broker whose business was to be acquired, advised on different structures, drafted the documents of regulatory filings with FIPB and IRDA, and drafted and negotiated the transaction documents.
- Advise the Claranet Group in relation to its India interest, corporate commercial matters and corporate secretarial compliance.



**Sakate Khaitan**  
Senior Partner  
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Sakate is the managing partner of the firm with over 30 years of experience. A rare combination of lawyer and MBA.



**Varsha Jalan**  
Partner  
[LinkedIn](#) | [Contact](#)

A bright and young Corporate Partner heading the Bengaluru office, Varsha is an expert in corporate transactions, start-ups and insurance regulatory.



**Kinjal Katkoria Parihar**  
Associate Partner  
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Kinjal is an Associate Partner based out of the Mumbai office of Khaitan Legal Associates and is a part of the Corporate Team of the firm.



**Aditi Chandak**  
Senior Associate  
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Aditi is a Senior Associate based in the Delhi office of Khaitan Legal Associates and is a part of the corporate team of the firm.

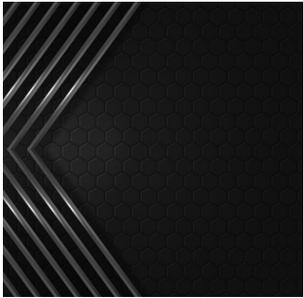


**Sanjana Dasgupta**  
Senior Associate  
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Sanjana is a Senior Associate based in the Mumbai office of Khaitan Legal Associates and is a part of the corporate team of the firm.

## OUR CORPORATE & COMMERCIAL TEAM

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